

Get Connected — Join the TITLE Industry's Premier Resource for Advocacy, Education, Information, and Networking

10 Ways You Can Benefit from ALTA Membership

1. Political Activism

Among its many activities, ALTA is regularly in touch with Congress on legislative issues, and may join with one or more affiliated state title associations in a position on state legislation. ALTA also has frequent contact with the National Association of Insurance Commissioners and works with its state title affiliates on regulatory matters as appropriate.

Additionally, from time to time ALTA files amicus curiae briefs with the United States Supreme Court in cases of major importance to the land title industry.

2. Networking Opportunities

The key to any association is the people who comprise it. ALTA members develop lasting friendships and business relationships via committee service, receptions at ALTA events, meetings and conventions.

3. Educational Offerings

Through the Land Title Institute, ALTA's educational subsidiary, employee education is provided via correspondence courses, videos, seminars, and a manager/leadership school. In addition, continuing education and continuing legal education credits are offered as a service to participants at many ALTA events.

4. *Title News*

The preeminent bi-monthly publication of the land title industry, *Title News* contains information and articles that keep you up-to-date on land title issues, as well as general business articles on subjects that affect everyone in real estate.

5. ALTA E-News

A timely, electronic newsletter, ALTA E-News is an exclusive member benefit. When industry news breaks, ALTA brings it right to your e-mail, making you one of the first to know and giving you a competitive edge.

6. Annual Convention

The defining land title industry event, ALTA's Annual Convention is a complete package, bringing together members, exciting venues, informative sessions, and networking opportunities.

7. Tech Forum

As the premier technology event for the land title industry, ALTA's Tech Forum brings added value to members by providing industry-specific technology seminars, and the opportunity to interact with leading technology vendors from around the country.

8. Errors and Omissions Insurance

TIAC, the Title Industry Assurance Company, offers E&O insurance exclusively to ALTA members. An independent risk retention group, TIAC has been issuing policies since 1988 and continues to insure more and more title professionals, all of whom are ALTA members.

9. Member Benefit Programs

ALTA members enjoy special rates with Airborne Express, Cable & Wireless, and American Buying Retirement Services. New programs are constantly reviewed for value to the membership and are added as appropriate.

10. ALTA Directory

Available both in print and online, the ALTA Membership Directory is a valuable resource for both member referrals and consumer business.

More About ALTA

For almost 100 years, the American Land Title Association has served as the only trade association representing the interests of the land title industry on a national level. ALTA regularly monitors Capitol Hill, gathers information regarding the industry for the use and benefit of its members, and produces various publications, the foremost of which is the bi-monthly magazine, *Title News*.

The mission of the American Land Title Association is to prepare members to compete successfully in a changing real estate marketplace by providing information, education and technology services; by advocating member concerns; and by communicating with and providing related services to important constituents. Approximately 2,000 abstract and title companies are active members, ranging from small, one-county operations to large national title insurers. Associate members provide services to the title industry and may include attorneys, builders, developers, lenders, real estate brokers, surveyors, consultants, education institutions, computer software companies and related national trade associations.

Get Connected Today

Become an ALTA member and join settlement services and title industry professionals who have gained a competitive edge.

Fill out the attached membership application and return it with your dues payment. Or join online at www.alta.org.

Questions?

Call: 1-800-787-ALTA

E-mail: service@alta.org

Application for ALTA Membership

Applicant agrees to comply with all provisions of the Association's Code of Ethics & Bylaws upon acceptance into membership.

Section 1: Membership Category (check one)

Active: Restricted to business entities primarily engaged in land title evidencing or insuring as an abstractor, title insurance agent, or title insurance underwriter. (Please complete sections 1, 2, 3, and 5.)

Associate: A member engaged in providing services to the land title industry. (Please complete sections 1, 2, 4, and 5.)

Applicant's Name _____

Company Name _____

Address _____

City, State, Zip _____

County _____

Telephone _____ Fax _____

E-mail _____ Website _____

ACTIVE applicants only:

Member Verification of Dues Payment

I certify that the amount remitted for this year's ALTA dues is in accordance with the definitions set forth in the appropriate Dues Schedule on next page.

Signature _____

Date _____

Section 2: State Affiliation

Is applicant a member of a regional or state title association? Yes No

If yes, please give name _____

Section 4: ASSOCIATE applicants only

What is your profession and how does it relate to the title industry?

Section 3: ACTIVE applicants only

Type of Business:

Sole Proprietorship Partnership Corporation Other _____

If incorporated, please give date of incorporation _____

List names of officers of company and years of experience in title industry:

Name	Title	Years of Experience
_____	_____	_____
_____	_____	_____
_____	_____	_____

Classification:

Abstractor Agent for Title Insurance Underwriting Company

Name(s) of:

Underwriter(s) _____

Underwriter Contact Person _____

Section 5: ALL APPLICANTS

Were You Recruited? Yes No

Please give name and company of the ALTA member who suggested you join.

Name _____

Company _____

**AMERICAN
LAND TITLE
ASSOCIATION**



Membership Dues Schedule

Abstracters/Abstract Companies and Agents of Title Insurance/Title Guaranty Companies*

Definition of Gross Revenue to be used in computing ALTA Dues:

If your Gross Revenue from Title Services for the past calendar year was:	Your Dues in ALTA for this year would be:
\$0 to \$300,000	\$350
300,001 to 400,000	500
400,001 to 500,000	600
500,001 to 600,000	700
600,001 to 700,000	800
700,001 to 800,000	900
800,001 to 900,000	1,000
900,001 to 1,000,000	1,100

For Abstracters and Agents of Insurers:

Fees earned during the preceding calendar year from abstracting, searching and examination of titles (including all services related thereto), and fees earned for escrow, settlement and closing services during said period, plus that portion of the premiums for insurance which is retained by the agent or remitted to it by the insurer.

For Abstracters, Insurers and Agents of Insurers:

Should any of the fees be earned from an entity which is not a member of the Association but which is part of an affiliated group of companies of which the member is one, or if there is substantial common ownership of such entity and the member, such fees received by the non-member shall be included in establishing gross revenue of the member.

Title Insurance/Title Guaranty Companies

Definition of Gross Revenue to be used in computing ALTA Dues:

*Note: the maximum dues payment for Agents of Title Insurance Companies is \$10,000.

Fees earned during the preceding calendar year for abstracting, searching and examination of titles (including all services related thereto), premiums written for insurance and fees earned in escrow, settlement and closing services during said period, less that portion of the said fees and premiums retained by or paid to or owing to its agents, underwritten companies and approved attorneys. (For companies reporting on NAIC Form 9, being the total of amount included in the Operations and Investment Exhibit - Statement of income of said form on Page 4, Line 3, less the amount, if any, included on Line 2 of Part 4 of said dues base that have been retained by, paid to or due agents, underwritten companies and approved attorneys.

For companies who do not report on NAIC Form 9, comparable items of income and deduction are to be used.)

\$0 to \$500,000	\$750
500,001 to 1,000,000	1,500
1,000,001 to 25,000,000	1,500

If your Gross Revenue from Title Services for the past calendar year was:	Your Dues in ALTA for this year would be:
	plus \$100 per \$100,000 over \$1 million
25,000,001 to 200,000,000	27,900
	plus \$55 per \$100,000 over \$25 million

Associate Membership

This membership is reserved for those persons or firms engaged in providing services to the land title industry. Examples of such persons or firms are attorneys, surveyors, automation vendors, counsels to lenders or life insurance companies and government agencies.

Associate \$350

Note: Contributions or gifts to the American Land Title Association If your membership classification is: Your Dues in ALTA for this year would be:

are not tax deductible as charitable contributions. However, your membership dues are fully deductible as an ordinary and necessary business expense, as ALTA pays the proxy tax on its annual lobbying expenses.

Method of Payment

Check enclosed (Payable to American Land Title Association)

Charge to my AMEX VISA MasterCard

Credit cards accepted for dues payments up to &2500.

Number _____ Exp. _____

Signature _____

Date _____

For faster service, fax credit card payment to 1-888-FAX-ALTA

Please send application along with appropriate dues payment to:

American Land Title Association

1828 L Street, N.W., Suite 705, Washington, D.C. 20036-5104

This application is valid beginning January 1, 2002.